

Alternatives Exchange: Reporting and Billing Integration

Advisor Manual



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1 Alternatives Exchange

1.1 Overview

This guide describes how to:

- Access the Alternatives Exchange in section 1.2
- Use Account Profiles and create a new investment on the Alternatives Exchange in Section 1.3
- Establish reporting for the investment via the Auto Claim process on Envestnet in Section 2
- Set up a billing schedule for the account in Section 3

1.2 Accessing the Alternatives Exchange powered by iCapital

The Alternatives Exchange leverages iCapital's customized technology and service solution for financial advisors and their high-net-worth clients seeking access to private markets and hedge fund opportunities. iCapital's end-to-end solution digitizes the subscription, administration, operational and reporting processes for investing in alternatives, creating more opportunities for wealth managers and their clients to efficiently access these investments. iCapital offers access to a curated menu of funds vetted by iCapital's and UBS's seasoned due diligence teams and supports financial advisors with assistance every step of the way.

To access the Alternatives Exchange, use the Alternatives Exchange link from the Launch Pad widget on the desktop¹.



¹ If you do not have access to this link, contact your Envestnet relationship manager.

1.3 Account Profiles and Creating a New Investment

A key element to creating a new investment is the **Account Profile**.

- You may create more than one profile for the same client for different account types.
- When an Account Profile is complete, it may be reused. You will not need to re-enter the client's information for each new investment.
- The information from the Account Profile is used to digitally populate the subscription documents, which are signed by the investor and reviewed for accuracy and completeness before an investment is accepted into a fund. When the Alternative Investment account is opened on the Alternatives Exchange, it will need to be added to the Envestnet platform as a **Reporting Only** account, which is covered in Section 2.

2 Reporting Only Accounts

2.1 Reporting Only Service

Reporting Only accounts can be used by an advisor to track client accounts that are invested outside the Envestnet platform. Advisors may attach a fee schedule to these accounts and designate an account managed on the Envestnet platform as the debiting account.

Envestnet client firms that are accessing the Alternatives Exchange via SSO – and that have the desire to receive a reporting feed on these accounts - will be required to have **Reporting Only Services ("ROS")** enabled. The firm will need to have **"iCapital**" configured as an available "custodian" for the ROS program as well.

2.2 Preventing Duplicate Values in the Reporting Feed by Excluding CUSIPs

Envestnet client firms that are taking advantage of the integrated reporting feature of the Alternatives Exchange, and that have the ability to receive data on alternative investments via their custodial feeds are at risk of having duplicate values appear on the Envestnet platform. In order to prevent this from happening, the home office of the client firm is responsible for contacting their custodian and requesting that the custodian exclude from the feed any CUSIPs related to alternative investments that will be included in the iCap > ENV direct feed. This will ensure greater accuracy of data and help with the avoidance of possible duplicative reporting.

2.3 Manual Input & Auto Claim

For **Reporting Only** accounts invested via the Alternatives Exchange platform, Home Office users and advisors will use the **manual input** functionality to populate account values and high-level transaction data. However, Envestnet has developed a process by which the [Envestnet] platform will **automatically** create Reporting Only manual input accounts and update the data for these accounts using an established reporting feed from iCapital and the **Auto-Claim** process.

Auto-Claim is a feature on the Envestnet platform used primarily for data aggregation and reporting services which allows accounts to be automatically added to the Envestnet platform under the appropriate firm. By using a unique, custodian-specific firm ID, the accounts will be claimed into the Envestnet system. If Advisor Rep codes are incorporated (advisor email addresses in the case of the Alternatives Exchange), accounts can move directly to the advisor's universe.

As new accounts are opened through third-party services provider(s) (i.e. Alternatives Exchange powered by iCapital), account-level information will populate the system based on account information from the provider's files.

The **Account Name** will automatically populate based on the label information that is coming from the service provider. This information can impact the table of contents and the account name that appears on the reports that are generated.

Demo Manual Input DEMO-943259	
Date	12/15/14
Total Market Value	\$0
Contributions	\$0
Withdrawals	\$0
Fees	\$0
Interest Paid	\$0
Dividends Paid	\$0
Long Term Realized Gains	\$0
Short Term Realized Gains	\$0
Accrued Income	\$0
Tax Withheld	\$0
Miscellaneous Expense	\$0
Trade Expense	\$0
	Save

The fields that can be populated via the Manual Input + Auto Claim process are as follows:

For more details on the Auto-Claiming process please refer to the Home Office Manual - Auto Claiming Accounts resource.

2.4 Managing Custodial Rep Codes

The **custodial rep code** is an identifier used to sync the client account data from the iCapital feed with the appropriate advisor on the Envestnet platform. It is the responsibility of the home office of the client firm to create a custodial rep code for each individual who will use the Alternatives Exchange through the Envestnet platform.

FIRM	DASHBOARD	MANAGE	CUS	TOMIZATI	DN			
🔳 🌒 Firm >	Rep Codes							
FIRM		Rep Codes	\$					
Desktop								
Desktop		Ŷ	ň	-	+ 8			
Advisors		Search Filters	Column Manager	Saved Layout	Create Rep Co	ala di		
Advisor Search		Rep Code		Branch I				Owner
Rep Codes		RLVDK 50/		branchi	Create Rep Coo	-		 All
Login History			50					
Branches		BDR529						All
Clients		LBB						All
Client Search								
Client Activities	5							
Client Docume	nts							
Accounts								
Accounts								
Account Holdin	g Duplicates	1						

The custodial rep code is created as follows:

The Rep Code window will now pop up on the screen. The first step will be to select who the Firm the custodial rep code should be assigned to, and then entering the custodial rep code. The custodial rep code will be the first part of the advisor's email address up to the @domain name (i.e. if the email is <u>JohnDoe@firm.com</u>, the rep code would be JohnDoe). Then, select the "iCapital" option from the Custodian drop down menu. **NOTE: If you do not have the option to add iCapital as the custodian, please contact your Envestnet relationship manager**. After this has been completed, click **Save** to move to the next step:

Rep Code		×
Add Rep code		
Overview		
Firm		•
Rep code	rep code	
Owner:		
Custodian	▼	
Fund Family		
Insurance Carrier	•	
		Save

After filling in these items, you will be taken to the rep code information screen to fill in the additional information about the rep code. To add a bio, click the "+" icon in order to update the rep code description and then click "edit" where necessary. You can also add branches to the repo code in the same way.

TEST 123							
Delete An Element Add Bio							
Overview Add Bio			Branch				
Firm	ENV Demo - Training & La	unch					
Rep Code	TEST 123					Edit	
Description							
Owner:							
Custodian							
Fund Family							
Insurance Carrier							
		Edit					
Advisor			Primary	Default	Allocation %		
					Edit		

To add additional advisors to the Rep Code, click the edit button under the Advisor section and then add advisors from the drop-down menu. After adding advisors, then select Primary, Default, and Allocation % if required. To add more than 3 advisors, use the + icon to add additional drop downs. Click Save when complete.

2.5 Assigning Custodial Rep Codes

Once the new rep code has been created, it needs to be assigned to the client. If this is not done, the client will not be available to all members of the shared Rep Code.

Locate the client that needs to be assigned and click on their name. From the Client information screen, click on the **General** tab, then click **Edit** under the **Properties** section. Select the new Rep Code by clicking on the dropdown menu to the right of the listed advisor. You can see the new advisors contact info by clicking on the "i" (information icon). Click **Save** once this has been completed:

1 Demo Invested					
Investments General	Service Billing	Documents Poli	cy Proposals		
Properties Activity Settings	Fiduciary Notes				
+ 🖞 ⊘ 🏓 Clent Tools 🔻					
Properties			Members	Member Type	Relatio
Client Title	1 Demo Invested	e.g. The Smith Family	Invested 1 Demo	\$ Family Member	Primary
Primary Member First Name	Invested				
Primary Member Last Name	1 Demo				
Sample Client					
AdvisorNow					
Estimated Net Worth	50.00				
Assets Available For Investments	\$0.00				
Annual Household Income	50.00				
Advisor	Advisor (1), Sample	v 🙂			
Create copy of advisor models	if used by other clients	FCC Advis	sor Demo1		
Benchmark	use default	Phone	555-555-5555	 	
Report Delivery Mode	Print & Online	Email	advisor.name@firm.com		
Preferred Currency	US - United States Dollar	Address	483 Bay Street city, state, zip		
		Cancel Rep Codes	demo1		

Rep codes can also be created and edited via the hierarchy file process so long as iCapital is specified as a custodian within that workflow.

3 Billing Setup

Users with billing authority will be able to attach fee schedules to ROS accounts on the Envestnet platform that were created via the Alternatives Exchange.

Within the **Billing** step, click the **Edit** button to select the appropriate schedule. To edit the schedule, click **Save** instead of **Save + Next**. The **Pencil** icon will then be available to edit the fees. If no editing is necessary, click **Save + Next** to proceed to the last step.

Lou Brown Family - Reporting Only		
General	Billing	Review
😣 🏓 Update Billing Account 🔍		
Fee Rule	🔶 Fee Schedule	
Standard Reporting Only Contract Tier 1 New (5.19.11)	Advisor Fee	1
	▼ Default	Edit Fee
	All Assets	Edit Fee
	Platform Fee	
	▼ Default	
	All Assets	0.05 %
	Client Fee	
	▼ Default	
	All Assets	2.05 %

Click the **Wrench** icon to update the billing account. If you have billing authority, you will have access to a billing tab that will allow you to assign the newly created account to a billing group and assign a debit account for the fees to be pulled from.

Lou Brown	Family - Reporting Only		
	General		Billing
	e Billing Account 🔍		🔶 Fee Schedule
St St	tandard Reporting Only Contrac	t Tier 1 New (5.19.11)	Advisor Fee
			▼ Default
			All Assets
			Platform Fee
			Default
			All Assets

DEMO-123456		
Demo Manual Input		
Billing Group	Billing Group 114924 🗸	
		(account number from another client)
Debit Type	Debit 🗸	
Debit Account		
		Save

During the **Review** step, be sure to check the **Account Set-Up** on the provider's platform (i.e., Alternatives Exchange powered by iCapital) and **Start Date** entered to make sure it is correct. Once you have reviewed the information, click the **Wrench** icon to either **Review and Complete** (meaning the details were reviewed and the system can complete the account creation) *or* choose **Refresh Report and Complete** (details were reviewed, complete account creation, and prompt the system to refresh to update the account's data for report generation)

The Amos Family - Repor	ting Only					
	General	``	Billing	× ×	Review	Ne
🔕 🎾 Complete Acc	count Setup 💚					
Element Refresh Report						
Propertie Review and Cor	nplete					
Custodian / Data Provider	Pershing Advisor Solutions					
roduct	AWM-ROS					
ustodian Account	DEMO					
Account Start Date	Not yet started					
ee Schedule	No Fee schedule attached					

4 Disclaimer

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